

**klöckner & co**

Your partner for a  
sustainable tomorrow

# ODDO BHF NEXTCAP FORUM

June 6, 2023



# DISCLAIMER

This presentation contains forward-looking statements which reflect the current views of the management of Klöckner & Co SE with respect to future events. They generally are designated by the words “expect”, “assume”, “presume”, “intend”, “estimate”, “strive for”, “aim for”, “plan”, “will”, “endeavor”, “outlook” and comparable expressions and generally contain information that relates to expectations or goals for economic conditions, sales proceeds or other yardsticks for the success of the enterprise. Forward-looking statements are based on currently valid plans, estimates and expectations and are therefore only valid on the day on which they are made. You therefore should consider them with caution. Such statements are subject to numerous risks and factors of uncertainty (e. g. those described in publications) most of which are difficult to assess and which generally are outside of the control of Klöckner & Co SE. The relevant factors include the effects of reasonable strategic and operational initiatives, including the acquisition or disposal of companies or other assets. If these or other risks and factors of uncertainty occur or if the assumptions on which the statements are based turn out to be incorrect, the actual results of Klöckner & Co SE can deviate significantly from those that are expressed or implied in these statements. Klöckner & Co SE cannot give any guarantee that the expectations or goals will be attained. Klöckner & Co SE – notwithstanding existing legal obligations – rejects any responsibility for updating the forward-looking statements through taking into consideration new information or future events or other things.

In addition to the key figures prepared in accordance with IFRS and German-GAAP respectively, Klöckner & Co SE is presenting non-GAAP key figures such as EBITDA, EBIT, Net Working Capital and net financial liabilities that are not a component of the accounting regulations. These key figures are to be viewed as supplementary to, but not as a substitute for data prepared in accordance with IFRS. Non-GAAP key figures are not subject to IFRS or any other generally applicable accounting regulations. In assessing the net assets, financial position and results of operations of Klöckner & Co SE, these supplementary figures should not be used in isolation or as an alternative to the key figures presented in the consolidated financial statements and calculated in accordance with the relevant accounting principles. Other companies may base these concepts upon other definitions. Please refer to the definitions in the annual report. For other terms not defined in the annual report, please refer to the glossary on our website at <https://www.kloeckner.com/en/glossary.html>.

Rounding differences may occur with respect to percentages and figures.

The English translation of the annual report and the interim statement are also available, in case of deviations the German versions shall prevail.

Evaluating statements are unified and are presented as follows:

+/- 0-1%	constant
+/- >1-5%	slight
+/- >5%	considerable



# AGENDA

1. **Overview**
2. Strategy update and highlights
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# KLÖCKNER & CO SE AT A GLANCE



**~7,300**  
Employees



**9,379€** million  
Sales FY 2022



**4,679** thousand tons  
Shipments FY 2022



**>90,000**  
Customers



**417€** million  
EBITDA\* FY 2022



**44%**  
Digital Sales Q4 2022



**~200,000**  
Products



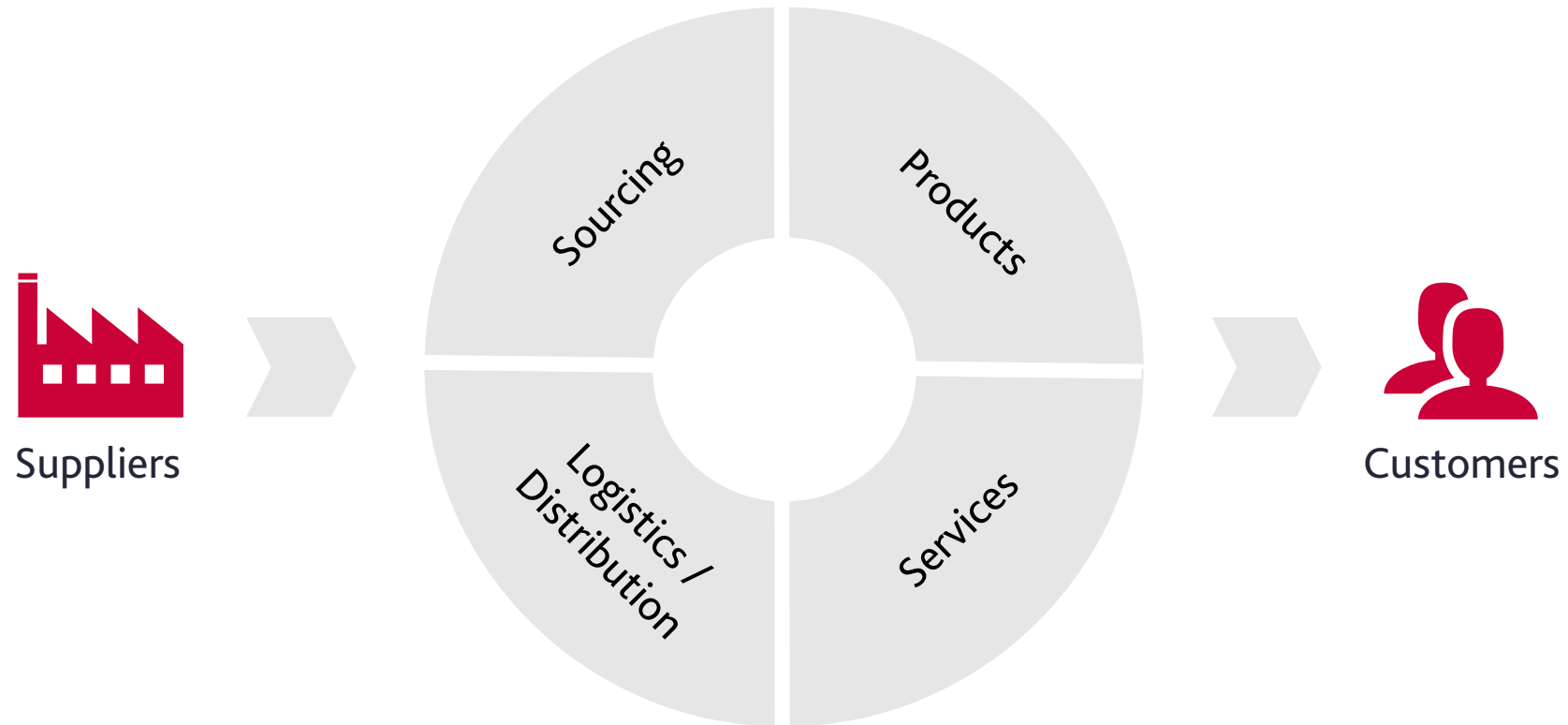
**13**  
Countries



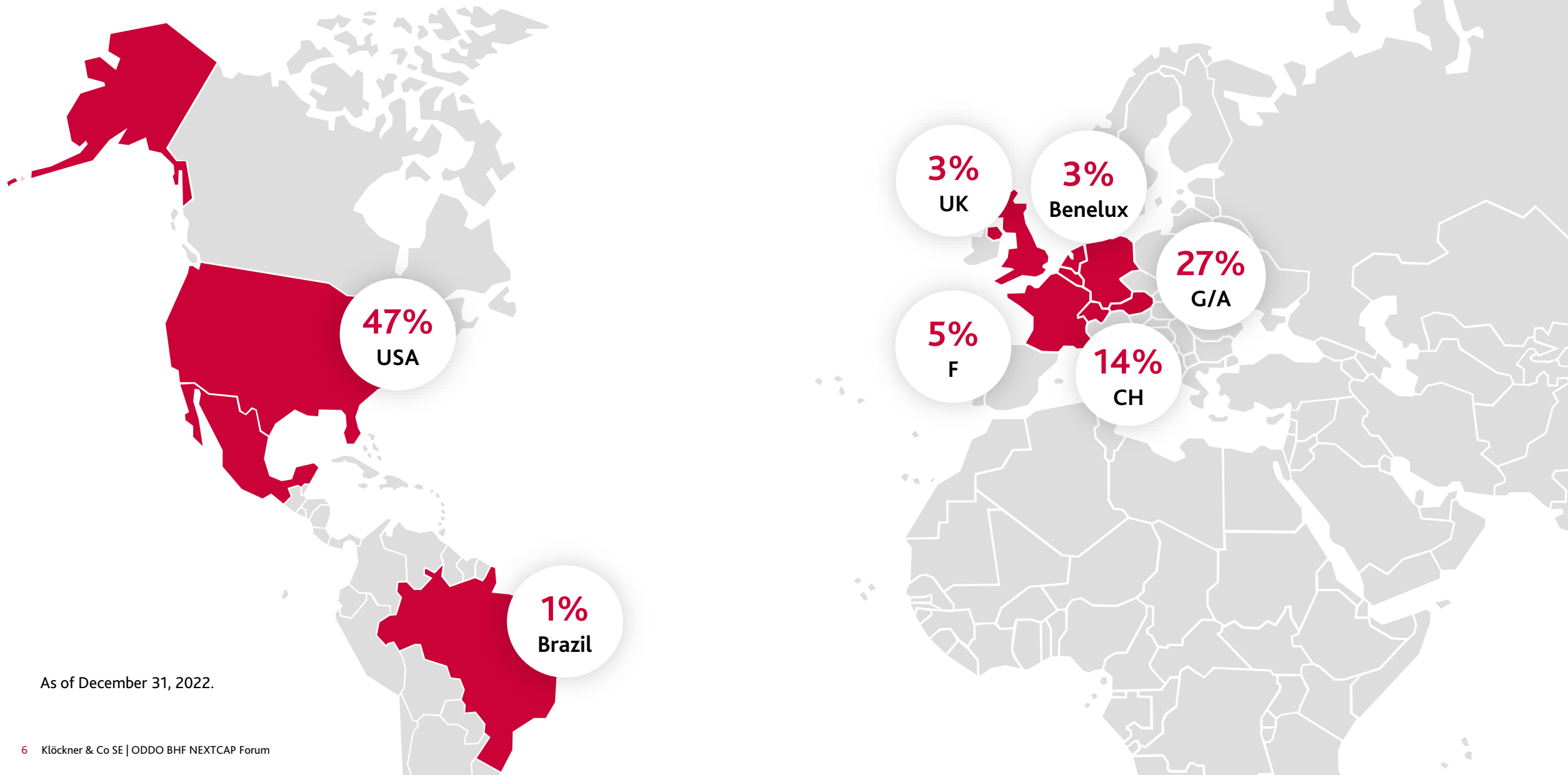
**~150**  
Locations

\* Before material special effects.

# KLÖCKNER & CO VALUE CHAIN – EVERYTHING FROM ONE SOURCE



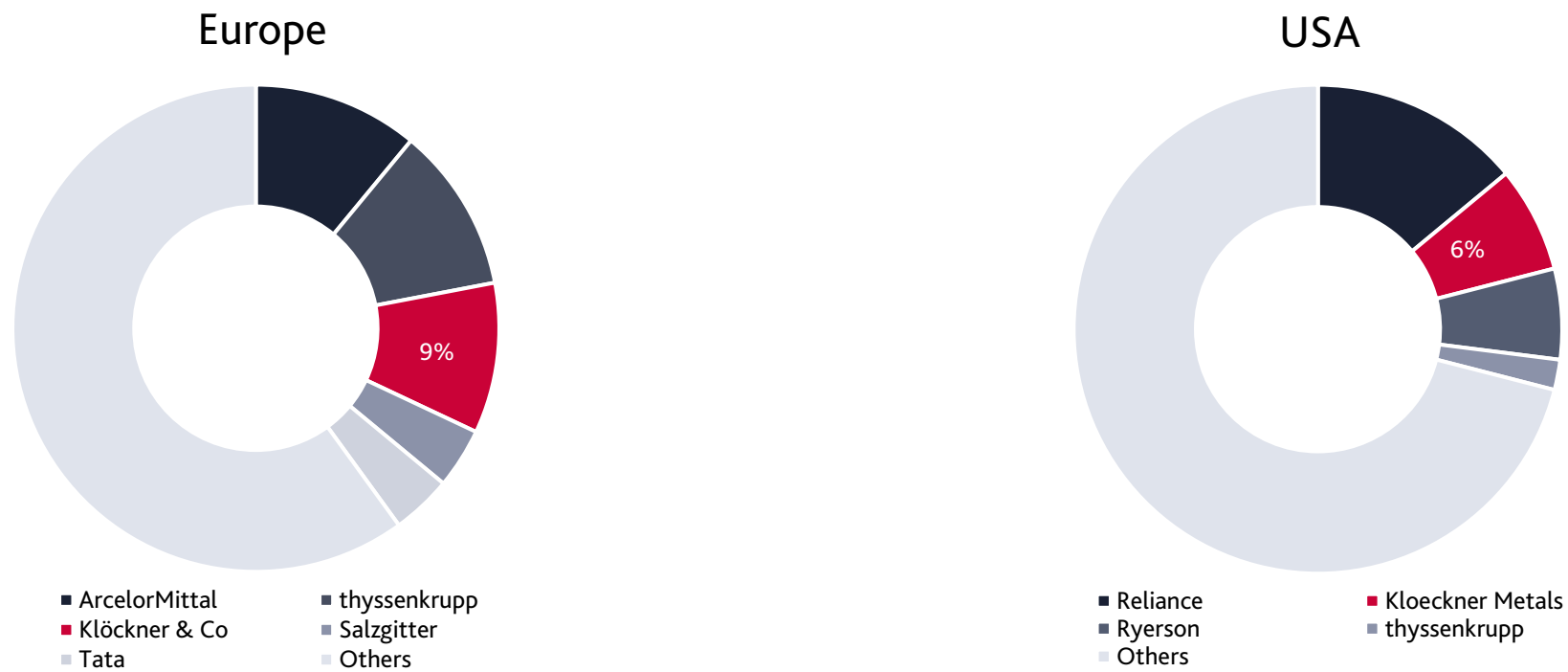
# GLOBAL REACH – LOCAL PRESENCE



As of December 31, 2022.

# LEADING PLAYER IN FRAGMENTED MARKETS

Market shares of Klöckner & Co 2022



Source: Eurometal, MSCI, local steel associations, estimates.

# BECOMING THE LEADING ONE-STOP-SHOP FOR STEEL, OTHER MATERIALS, EQUIPMENT AND PROCESSING SERVICES IN EUROPE AND THE AMERICAS

## CUSTOMER GROWTH

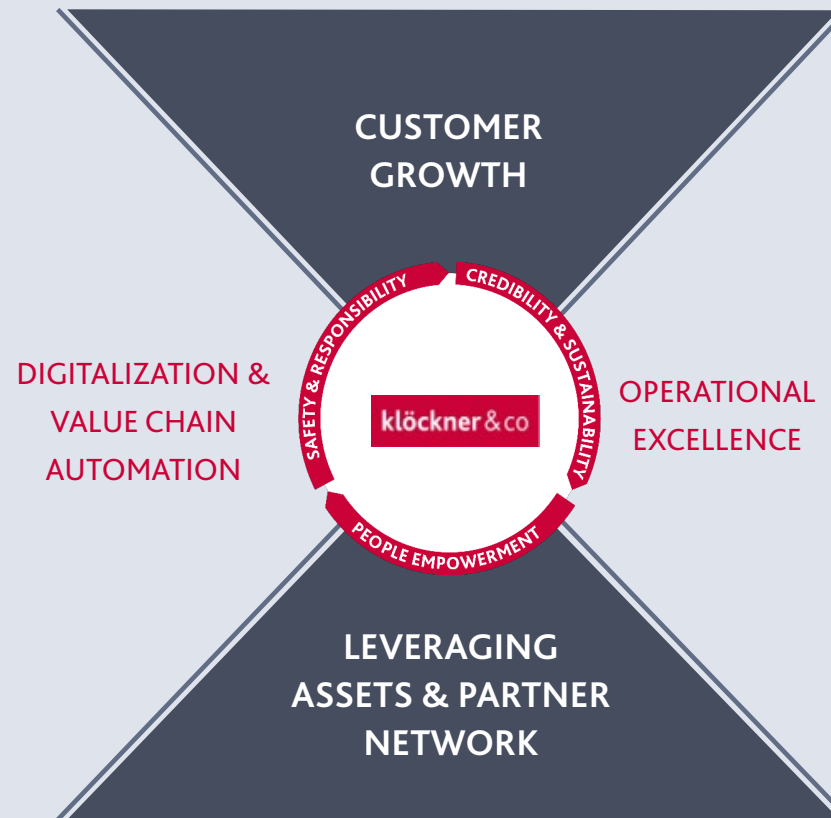
Growth through expanded customer base and increased share of wallet, due to customer focused extension of product and service offering and greater regional coverage

## DIGITALIZATION & VALUE CHAIN AUTOMATION

Seamless end-to-end process integration with a very high degree of digitalization and automation to increase process speed and degree of efficiency across the entire value chain (target: "zero touch")

## PARTNER NETWORK EXPANSION

Enabling wider product and service portfolio and greater regional coverage with only light asset deployment through smart partner collaboration and integration



## CORPORATE VALUES

Realizing customer centric platform model by leveraging people empowerment and diversity, safety & responsibility, credibility & sustainability as guiding principles for all of our actions

## OPERATIONAL EXCELLENCE

Increase of profitability through eliminating inefficiencies via leaner services and processes, cost containment measures, automation, procedure simplification and data-based decisions in sales and procurement

## LEVERAGING ASSETS

Maximizing own asset utilization and portfolio improvement transactions to extend market share and to facilitate growth through opportunistic M&A



# STRATEGIC PERCEPTION OF SUSTAINABILITY TRANSFORMATION

**Significant  
opportunities from  
offering sustainable  
business solutions**

Housekeeping

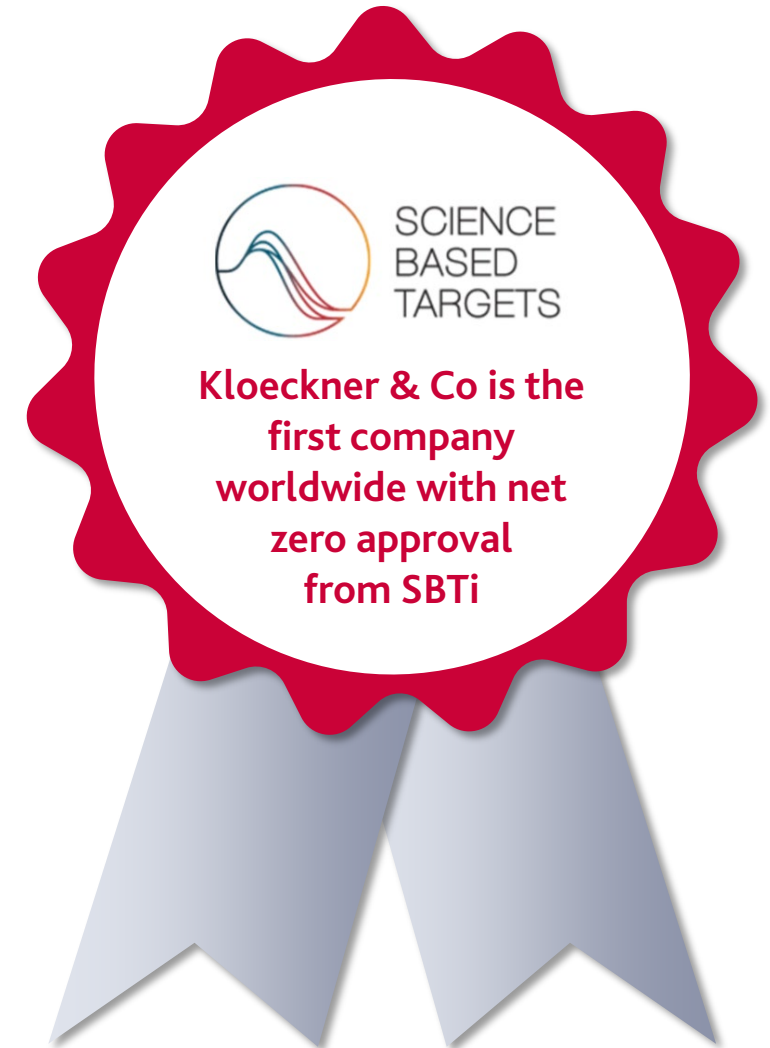


Business Opportunities

# OUR AMBITIOUS CLIMATE TARGETS


**kloeckner** takes  
**action** 2040 

SCOPE 1 & 2	SCOPE 3	SCOPE 3
OWN DIRECT AND INDIRECT EMISSIONS	UNDER DIRECT INFLUENCE	SUPPLIERS AND CUSTOMERS
<b>50%</b> reduction by 2030	<b>50%</b> reduction by 2030	<b>30%</b> reduction by 2030
<b>Net zero</b> by 2040	<b>Net zero</b> by 2040	<b>Net zero</b> by 2050




# OUR AMBITION: MERGING & EXTENDING THE DIGITAL AND THE PHYSICAL BUSINESS

**By 2025, Klöckner & Co will be the leading one-stop-shop  
for steel, other materials, equipment and processing services  
in Europe and the Americas**




Leading role in the digitalization of the industry with highly automated value chain




Superior customer satisfaction by operational & sales excellence



Customer growth and increased share of wallet



Mature and wide-reaching network including high-quality partners



Substantially increased profitability level



Agile and innovative corporate culture

# SUSTAINABLE GROWTH WITH HIGH PERFORMANCE THROUGH THE ENTIRE CYCLE

## Our 2025 Goals

**Sales growth above market**

**ROCE above cost of capital**

**More than doubling normalised EBITDA level**  
(as of before pre-COVID)



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# We've come a long way in 2022 – Building sustainable business models for our customers

World's first company with  
net zero target approval of SBTi  
to new standards



~43% reduction in 2022  
scope 1 & 2 emissions compared  
to SBTi base year 2019

Introduction of our CO<sub>2</sub>-  
reduced steel categorization



First deliveries of CO<sub>2</sub>-reduced  
steel quantities to Siemens and  
Mercedes-Benz

German Sustainability  
Award Winner

Launch of Nexigen® and  
introduction of categorizations  
for CO<sub>2</sub>-reduced stainless steel  
and aluminum



First tons of CO<sub>2</sub>-reduced  
stainless steel from Outokumpu

Pioneering role in the  
sustainability transformation of  
the steel industry

An iceberg floating in the ocean, with only the tip visible above the water surface. The tip is small and jagged, while the much larger part of the iceberg is submerged below the water, illustrating the concept of 'accelerating further' by focusing on the visible part of the problem.

## Accelerating further in 2023

## Launch of innovative Nexigen® PCF Algorithm

- ✓ **Individualized Product Carbon Footprints (PCF)**  
Offering our customers individualized PCFs for nearly all 200,000 products; for gray and CO<sub>2</sub>-reduced products
- ✓ **Complete emissions**  
Managing high complexity; from cradle until the product reaches customers' entry gates
- ✓ **Externally certified**  
TÜV SÜD validated methodology according to ISO 14067, ref. 14040 & 14044, and in line with GHG Protocol
- ✓ **Siemens and ZF as pilot customers**  
Supporting industry leaders in building sustainable value chains



A white Nexigen e-truck is driving on a multi-lane highway during sunset. The truck has a green and white livery with the 'nexigen' logo on the side. The background shows a forested landscape under a warm, orange-hued sky with a bright sun low on the horizon.

# UPDATE ON GROUP STRATEGY – CONTINUING OUR STRONG TRACK RECORD

## Launch of first Nexigen® e-truck in Germany

- Further proof point of our leadership role in a sustainable steel industry
- Sustainable solutions now include last mile of logistic and virtually emission-free deliveries to our customers
- Fully integrated in Nexigen® PCF Algorithm

## Progress on automation

- Continuing our strong focus on digitalization and automation of our value chain
- Kloeckner Assistant processed more than €280m of sales volume in Q1 2023





# NEW GROWTH PLATFORM IN NORTH AMERICA – ACQUISITION OF NATIONAL MATERIAL OF MEXICO

## Transaction overview

- Purchase price of USD340m on cash and debt free basis
- EV-multiple of ~6.7 based on expected 2022 EBITDA; representing a highly attractive expansion of our activities
- NMM employs around 500 people and generated sales of ~USD610m in FY 2021<sup>\*)</sup>
- Transaction financed by existing liquidity; benefitting from our strong operating cash flow and improved company substance
- Closing of the transaction requires antitrust approvals and is expected before summer 2023
- Opportunistic, highly selective, performance- and growth-oriented M&A approach going forward

<sup>\*)</sup> Pro forma figures

# CREATING VALUE THROUGH LEVERAGING STRATEGIC FIT



- Acquisition immediately **value-accretive** and provides **growth platform** while capitalizing on accelerating **onshoring trend**
- Significantly increasing exposure to key **automotive** and **industrial** end markets in North America
- Strong growth prospects in demand for electric vehicles and CO<sub>2</sub>-reduced products fully integrative into our **strategic sustainability** agenda
- Accessing the **exclusive electrical steel market** with valuable management expertise and value-add capabilities
- Benefitting from **well-qualified and attractive labor market** in Mexico
- Complementary customer base brings **significant cross-selling opportunities**, especially in automotive

**Establishing the number one flat rolled player in North America**



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# HIGHLIGHTS OF Q1 2023

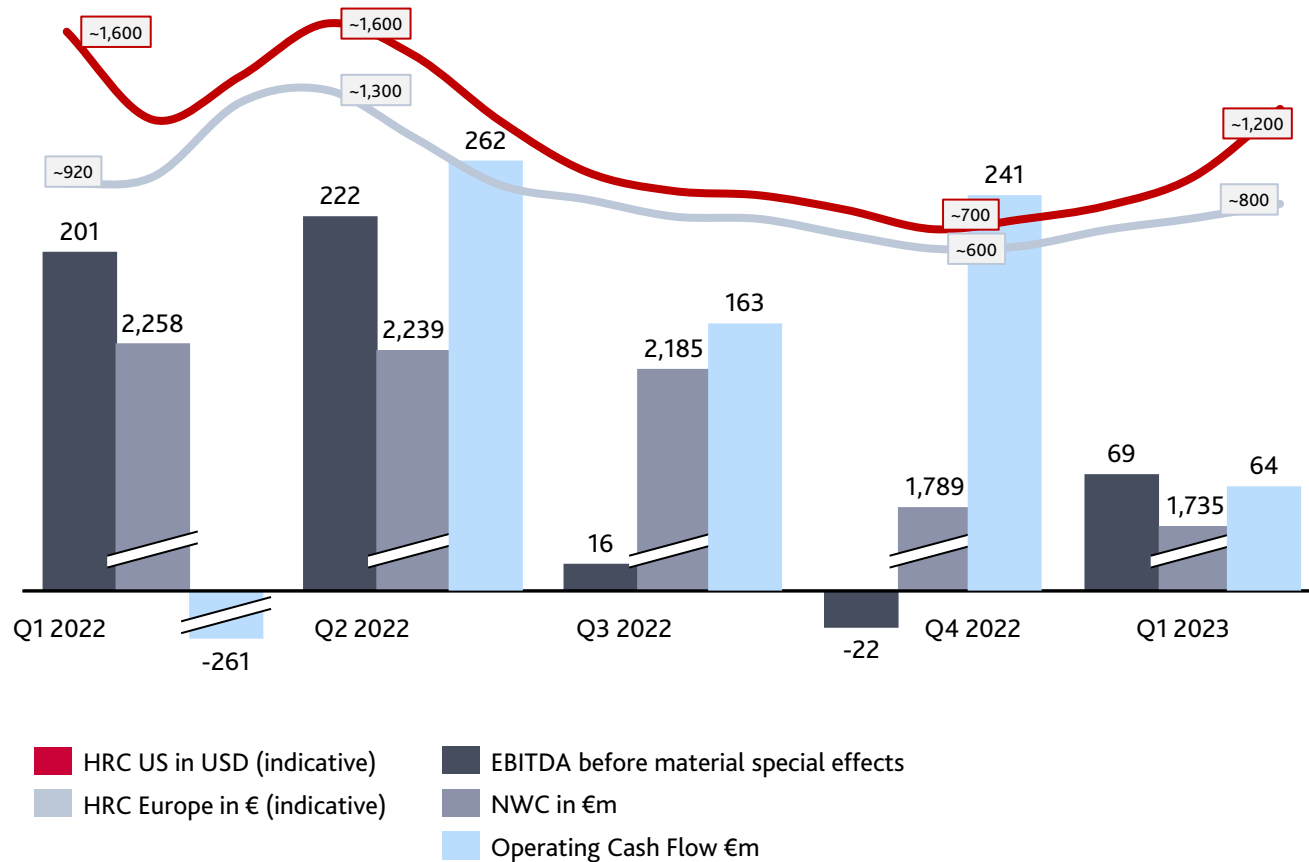
	Q1 2023	Q1 2022	Delta	
Shipments (Tto)	1,213	1,257	-3.6%	Slightly down yoy after exceptionally high demand in Q1 2022; very considerably up qoq (+15.9%)
Sales (€m)	2,076	2,438	-14.8%	Decrease due to lower price level yoy
Gross profit (€m)	357	482	-25.9%	Decrease due to less favorable price dynamics
EBITDA (€m)*	69	201	-132	Strong operating result despite challenging market environment
Oper. CF (€m)	64	-261	+325	Significantly positive OCF mainly due to smart NWC management
Net financial debt (€m)	539	999	-460	Net debt significantly down yoy driven by NWC release

\*) Before material special effects.



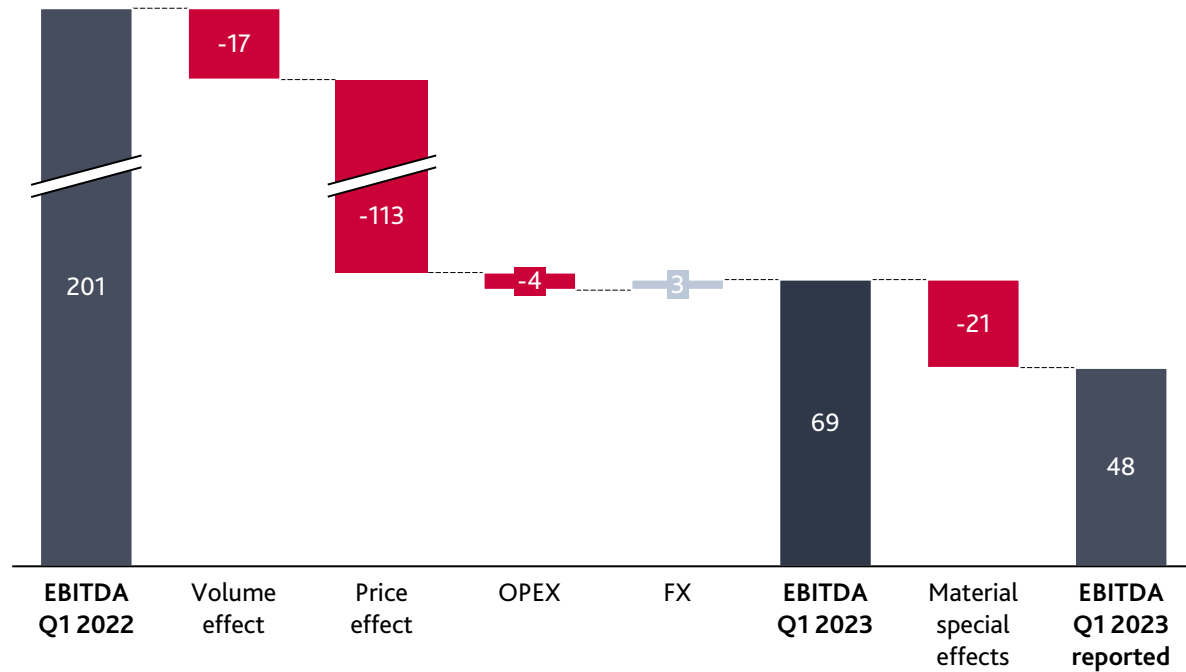
# STRONG PERFORMANCE THROUGH THE CYCLE

## Smart net working capital management



- Proactively enforced inventory reduction in H2 2022 enabled **resetting** of stock-prices while the **trough is behind us**
- Mitigated large parts of windfall losses during price correction over 2022 while generating strong cash flows
- **Strong operating result in Q1 2023** despite challenging market environment
- Further lean management of our inventories
- **Significantly positive operating cash flow expected** for FY 2023

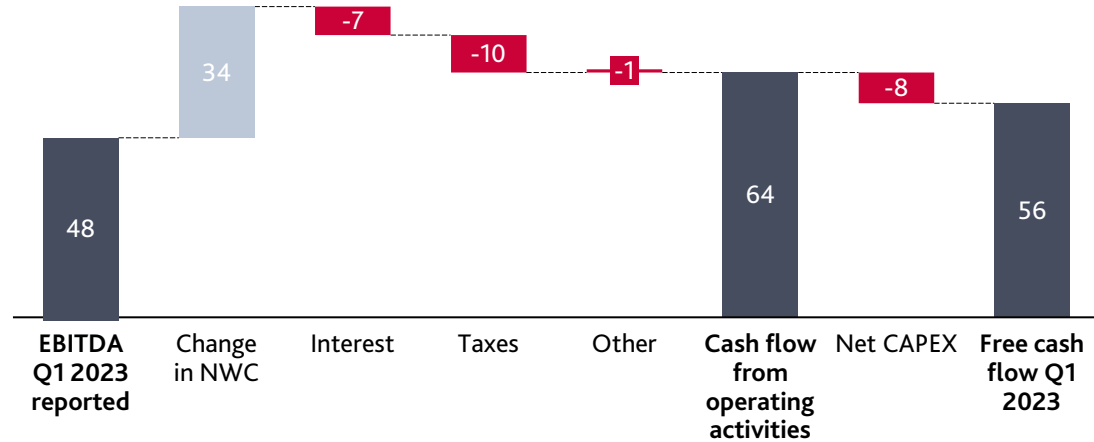
## EBITDA (€M) IN Q1 2023



- Strong operating result in Q1 2023 despite challenging environment
- Down yoy due to less pronounced price dynamics, however, very considerably up qoq
- Negative volume effect mainly due to exceptionally high demand in Q1 2022
- Negative price effect due to the overall lower price level
- OPEX up especially driven by shipping & operating costs
- Positive FX-effects of €3m
- Material special effects of €21m mainly relate to the implementation of the growth-oriented hub structure initiative in France

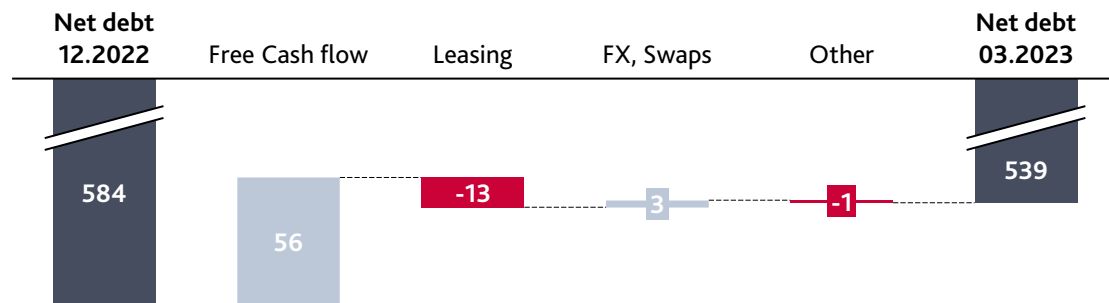
# CASH FLOW AND NET DEBT DEVELOPMENT

## Cash flow Q1 2023 (€m)



- EBITDA reported of €48m
- NWC decrease of €34m mainly due to disciplined NWC management
- Strong cash flow from operating activities of €64m
- Net CAPEX of €8m
- Free cash flow of €56m

## Net financial debt 12.2022 vs 03.2023 (€m)

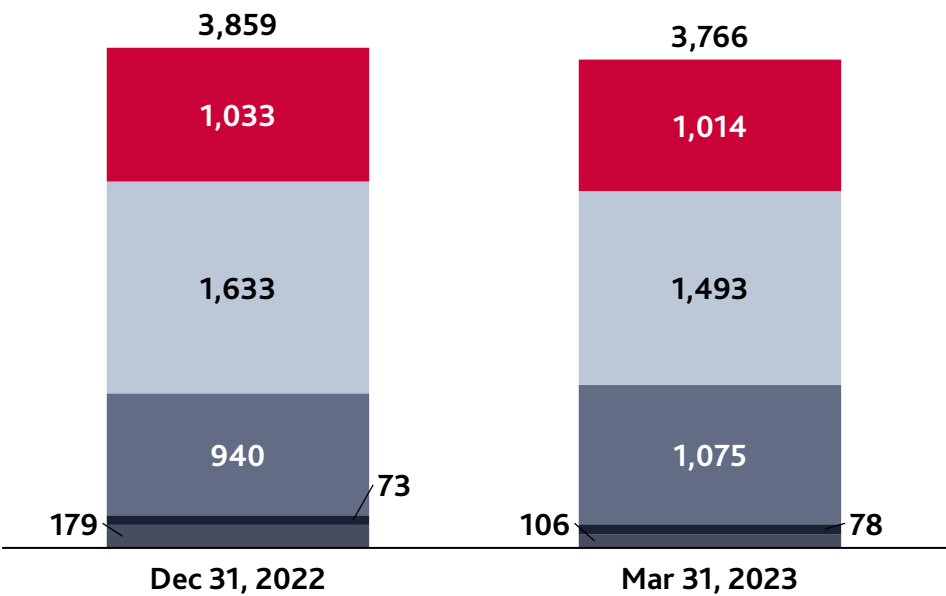


- Net financial debt down from €584m to €539m mainly due to NWC decrease

# STRONG AND SOLID BALANCE SHEET

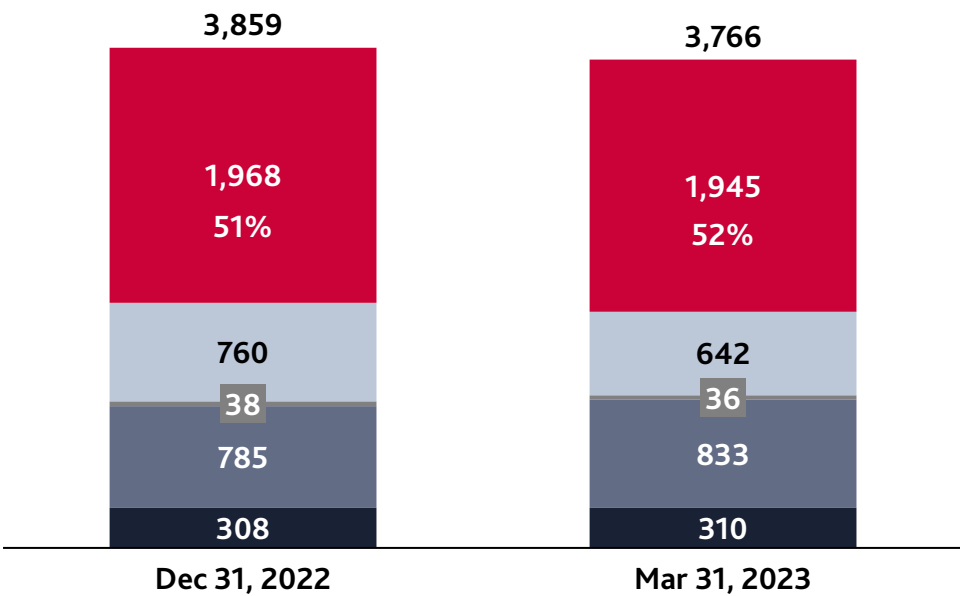
Solid equity ratio of 52%, gearing\* of 28% and leverage of 1.9x

Assets



■ Non-current assets ■ Trade receivables\*\* ■ Liquidity  
■ Inventories ■ Other current assets

Equity & Liabilities



■ Equity ■ Financial liabilities ■ Pensions ■ Trade payables\*\*\* ■ Other liabilities

\*) Gearing = Net financial debt / (Consolidated equity ./. non-controlling interests ./. goodwill resulting from acquisitions subsequent to May 23, 2019).  
\*\*) Incl. contract assets and supplier bonuses.  
\*\*\*) Incl. contract liabilities and advance payments received.

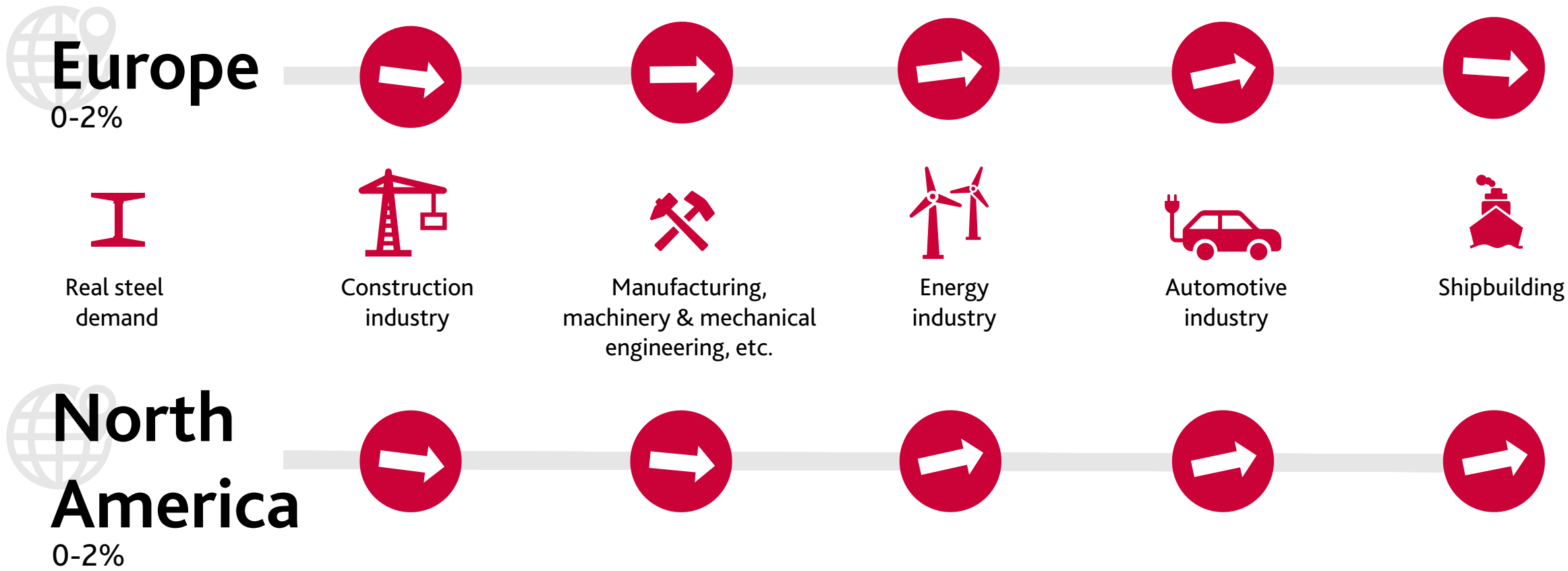


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# REGION SPECIFIC BUSINESS OUTLOOK 2023



# OUTLOOK

**Q2**  
2023

- EBITDA expectation of €60-110m before material special effects
- Positive cash flow from operating activities anticipated

**FY**  
2023

- Shipments expected to increase considerably yoy; sales expected to come in below prior-year level due to lower expected overall price level
- EBITDA before material special effects anticipated at strong level and significantly positive operating cash flow expected, but both below previous year's level



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# QUARTERLY AND FY RESULTS

(€m)	Q1 2023	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020	Q1 2020	FY 2022	FY 2021	FY 2020	FY 2019	FY 2018
Shipments (Tto)	1,213	1,047	1,148	1,226	1,257	1,108	1,190	1,295	1,287	1,195	1,242	1,070	1,365	4,679	4,881	4,873	5,648	6,107
Sales	2,076	1,993	2,367	2,580	2,438	2,030	2,038	1,847	1,525	1,232	1,279	1,171	1,448	9,379	7,441	5,130	6,315	6,790
Gross profit	357	269	305	508	482	440	540	525	388	274	262	226	285	1,563	1,893	1,047	1,158	1,328
% margin	17.2	13.5	12.9	19.7	19.8	21.7	26.5	28.4	25.4	22.2	20.5	19.3	19.7	16.7	25.4	20.4	18.3	19.6
EBITDA bef. material special effects	69	-22	16	222	201	171	277	271	130	39	40	11	21	417	848	111	124	229
Material special effects	-21	11	0	1	53	17	4	-1	11	15	-2	-72	0	64	-30	-59	15	-2
EBITDA rep.	48	-12	16	223	254	188	280	270	141	54	38	-61	21	481	879	52	139	227
% margin	2.3	-0.6	0.7	8.6	10.4	9.3	13.7	14.6	9.2	4.4	3.0	-5.2	1.5	5.1	11.8	1.0	2.2	3.3
EBITDA rep. (curr. eff.)	4	0	9	12	9	7	-2	-14	-8	-1	0	2	1	31	-16	1	5	-9
EBIT	13	-49	-18	191	223	154	249	240	111	24	4	-109	-13	348	754	-93	2	141
Income from Investments	-2	0	1	4	0	5	1	4	0	0	0	0	0	6	11	0	0	0
Financial result	-8	-11	-8	-8	-7	-6	-6	2	-6	-7	-7	-7	-9	-34	-17	-30	-41	-34
EBT	3	-60	-25	188	216	153	244	246	105	17	-3	-116	-22	319	748	-124	-39	107
Income taxes	-11	18	3	-37	-44	-14	-55	-31	-19	5	-2	5	1	-60	-119	9	-16	-38
Net income	-8	-42	-22	151	172	139	189	215	86	22	-5	-111	-21	259	629	-114	-55	69
Minority interests	0	0	0	2	4	3	3	3	1	1	0	0	0	6	10	2	1	0
Net income KCO	-8	-42	-22	149	168	136	185	212	85	21	-5	-111	-21	253	619	-116	-56	69
EPS basic (€)	-0.08	-0.42	-0.22	1.50	1.68	1.37	1.86	2.13	0.85	0.21	-0.05	-1.11	-0.21	2.54	6.21	-1.16	-0.56	0.68
EPS diluted (€)	-0.08	-0.39	-0.18	1.36	1.53	1.24	1.68	1.88	0.78	0.20	-0.05	-1.11	-0.21	2.32	5.58	-1.16	-0.56	0.66
NWC	1,735	1,789	2,185	2,239	2,258	1,813	1,559	1,282	1,107	967	1,062	1,135	1,228	1,789	1,813	967	1,119	1,277
Net debt	539	584	806	903	999	762	348	303	363	351	427	476	563	584	762	351	445	383

\*) Since 2018 including supplier bonus receivables and contract assets.

# SEGMENT OVERVIEW

## KloECKner Metals US

The **KloECKner Metals US** segment comprises all our business in the USA, Mexico and Brazil. It covers all services from metal and steel distribution to processing and innovative and high-tech value-added business offered in these regions. KloECKner Metals US is the largest segment in the Group and is headed by John Ganem, Member of the Management Board (CEO Americas).

## KloECKner Metals EU

The **KloECKner Metals EU** segment includes the distribution and steel service center business of our operations in the European Union (Austria, Belgium, France, Germany incl. Becker Stahl-Service, the Netherlands). Its core business is related to general steel and metal distribution, while also offering innovative and high-tech value-added business at our service center for flat steel and aluminum at Becker Stahl-Service in Bönen. KloECKner Metals EU is our second largest segment and is managed by Bernhard Weiß, Member of the Management Board (CEO Europe).

## KloECKner Metals Non-EU

The **KloECKner Metals Non-EU** segment includes all distribution activities in the United Kingdom and in addition our specialty business of providing distribution solutions and services ranging from reinforcement to multi metal and technical products in Switzerland. The country organizations within KloECKner Metals Non-EU report directly to Guido Kerkhoff, Chairman of the Management Board (CEO of Klöckner & Co SE).

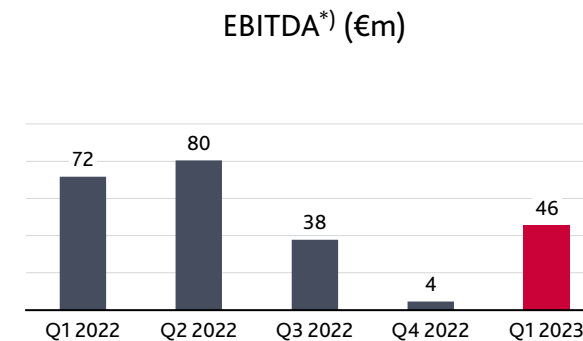
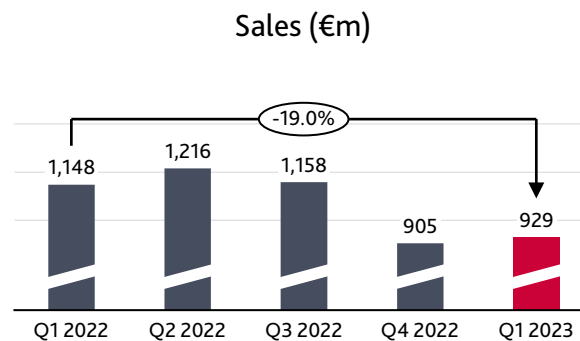
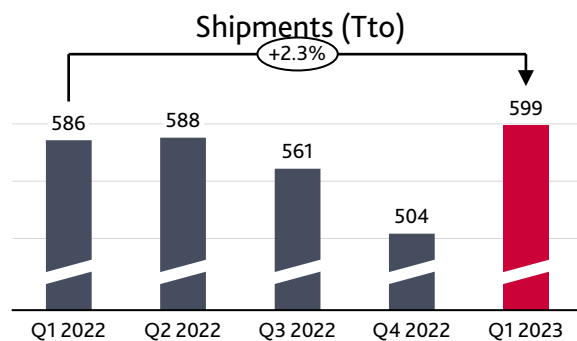
(€m)	KloECKner Metals US						
	Q1 2023	Q4 2022	Q3 2022	Q2 2022	Q1 2022	FY 2022	FY 2021
Shipments (Tto)	599	504	561	588	586	2,239	2,399
Sales	929	905	1,158	1,216	1,148	4,427	3,511
Gross profit	164	126	158	196	182	662	847
EBITDA bef. mat. special effects	46	4	38	81	72	194	456
Cashflow from operating activities	47	141	61	179	-65	316	-64

(€m)	KloECKner Metals EU						
	Q1 2023	Q4 2022	Q3 2022	Q2 2022	Q1 2022	FY 2022	FY 2021
Shipments (Tto)	454	390	426	454	482	1,752	1,728
Sales	794	724	800	913	895	3,332	2,584
Gross profit	107	66	61	185	196	508	652
EBITDA bef. mat. special effects	10	-24	-32	90	101	136	293
Cashflow from operating activities	12	31	78	72	-148	33	-36

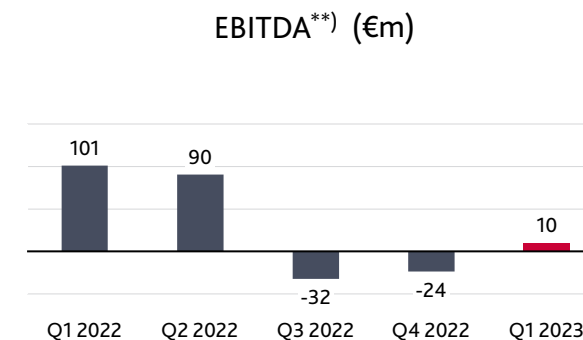
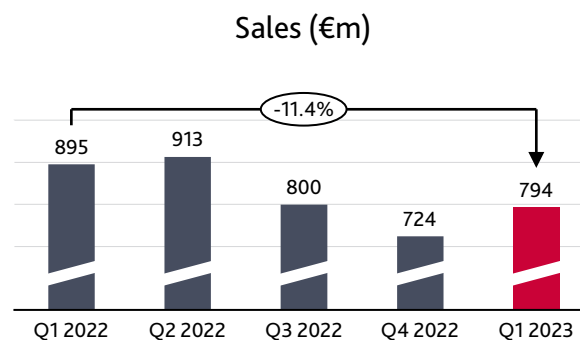
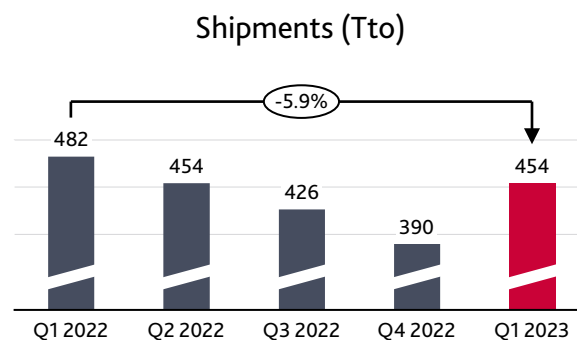
(€m)	KloECKner Metals Non-EU						
	Q1 2023	Q4 2022	Q3 2022	Q2 2022	Q1 2022	FY 2022	FY 2021
Shipments (Tto)	160	154	161	184	190	688	754
Sales	353	364	409	452	394	1,619	1,345
Gross profit	85	76	87	127	103	393	393
EBITDA bef. mat. special effects	12	-3	9	48	29	83	107
Cashflow from operating activities	-4	66	19	7	-33	58	-46

# SEGMENT PERFORMANCE

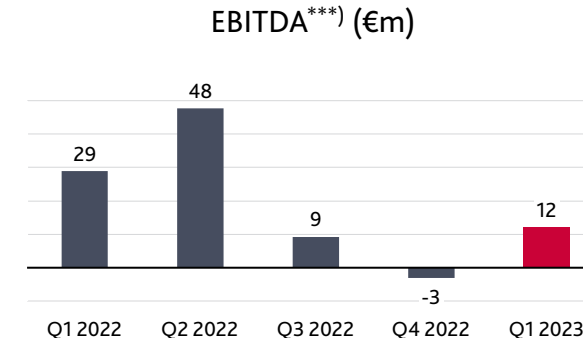
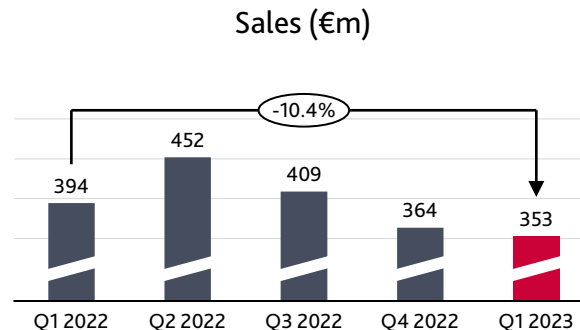
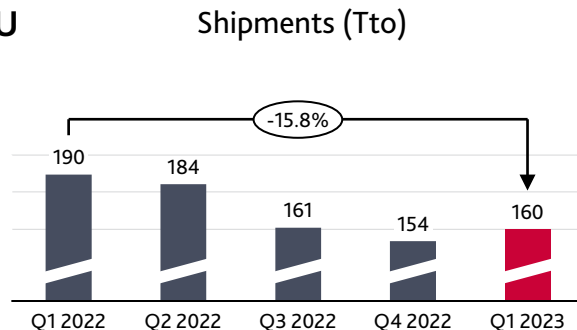
## KM US



## KM EU



## KM Non-EU



\*) Adjusted for material special effects in Q1 2022. \*\*) Adjusted for material special effects in Q1 2022, Q2 2022, Q4 2022 and Q1 2023. \*\*\*) Adjusted for material special effects in Q1 2022, Q2 2022.

# MATURITY PROFILE

Facility (€m)	Committed Mar 31, 2023	Drawn amount	
		Mar 31, 2023	Dec 31, 2022
Syndicated Loan	250	5	25
ABS Europe <sup>1)</sup>	300	154	159
ABL USA	598	69	155
Convertible 2016 <sup>2)</sup>	141	139	139
Bilateral Facilities <sup>3)</sup>	193	113	120
Leases	165	165	165
<b>Total Debt</b>	<b>1,647</b>	<b>645</b>	<b>763</b>
Cash		106	179
<b>Net Debt</b>		<b>539</b>	<b>584</b>

1) Facility renewal in December 2022, effective date January 2023, maturity January 2026.

2) After repurchase of €7.1m (nominal) in July 2022.

3) Mainly Switzerland.

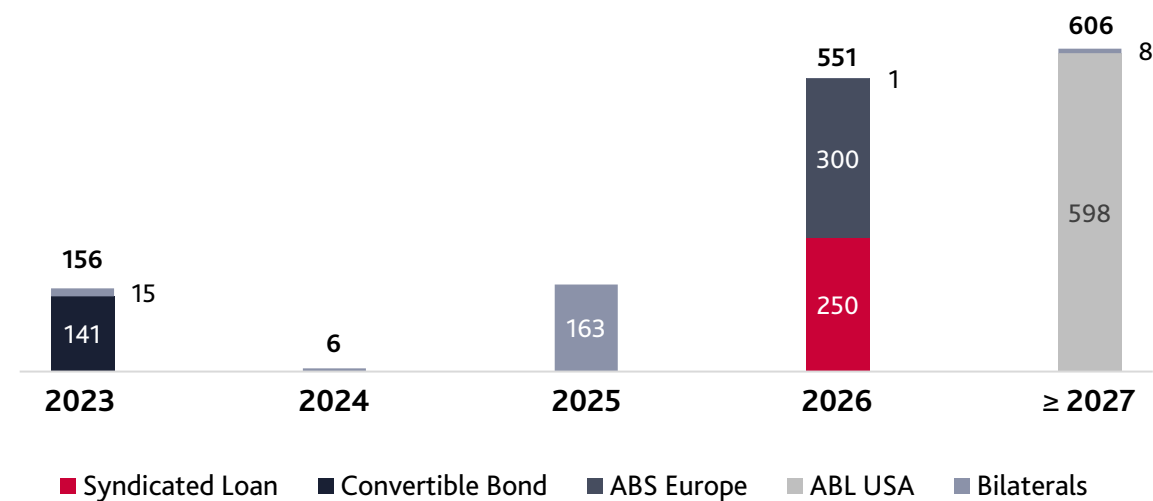
4) Equity attributable to shareholders of Klöckner & Co SE less goodwill from business combinations subsequent to May 23, 2019.

5) Net debt as reported/Adjusted equity.

6) Net debt as reported/LTM EBITDA before material special effects.

€m	Mar 31, 2023
Adjusted equity <sup>4)</sup>	1,931
Net Debt	539
Gearing <sup>5)</sup>	28%
Leverage <sup>6)</sup>	1.9x

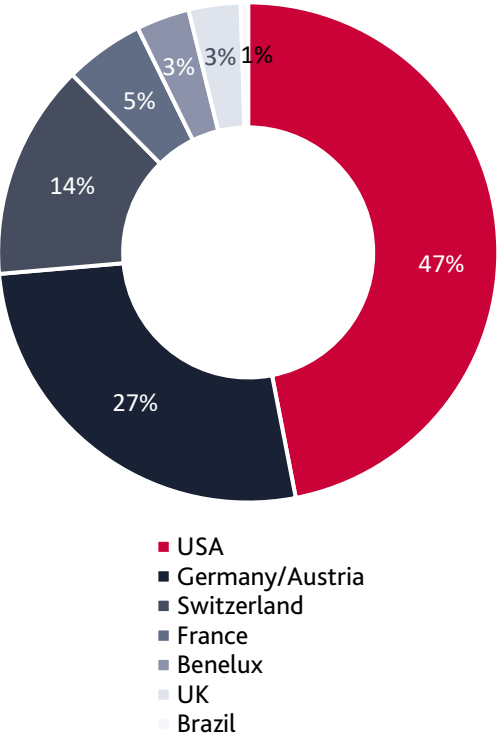
## Maturity profile (excl. leasing) in €m, March 31, 2023



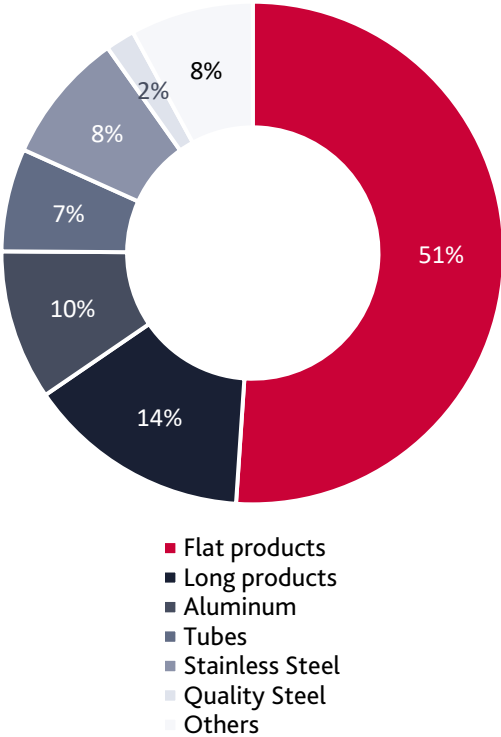


# SALES BY MARKETS, PRODUCTS AND INDUSTRIES

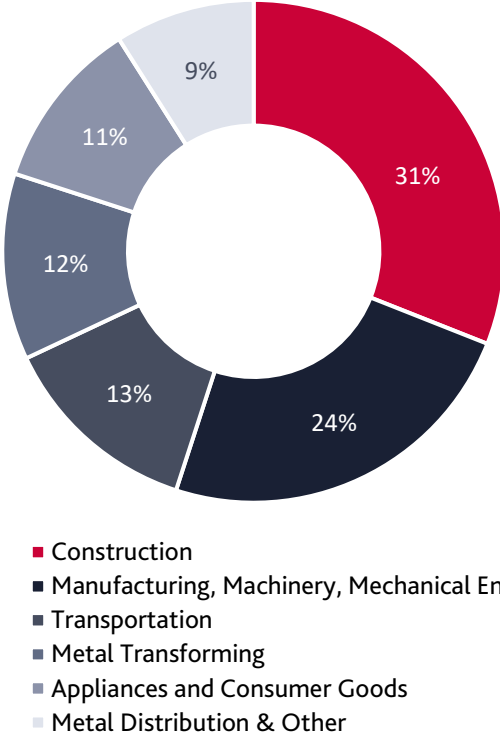
Sales by markets



Sales by products



Sales by industries

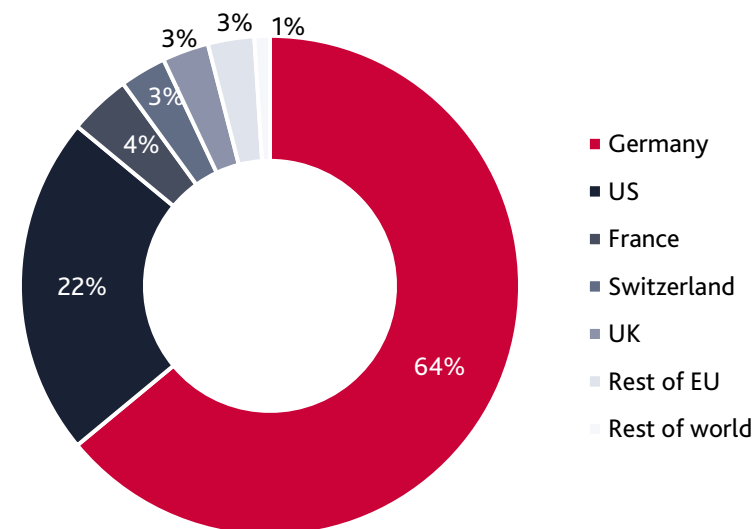


As of December 31, 2022.

# CURRENT SHAREHOLDER STRUCTURE

## Geographical breakdown of identified institutional investors

- Identified institutional investors account for 60%
- German investors incl. retail dominate
- Top 10 shareholdings represent around 52%
- Retail shareholders represent 26%



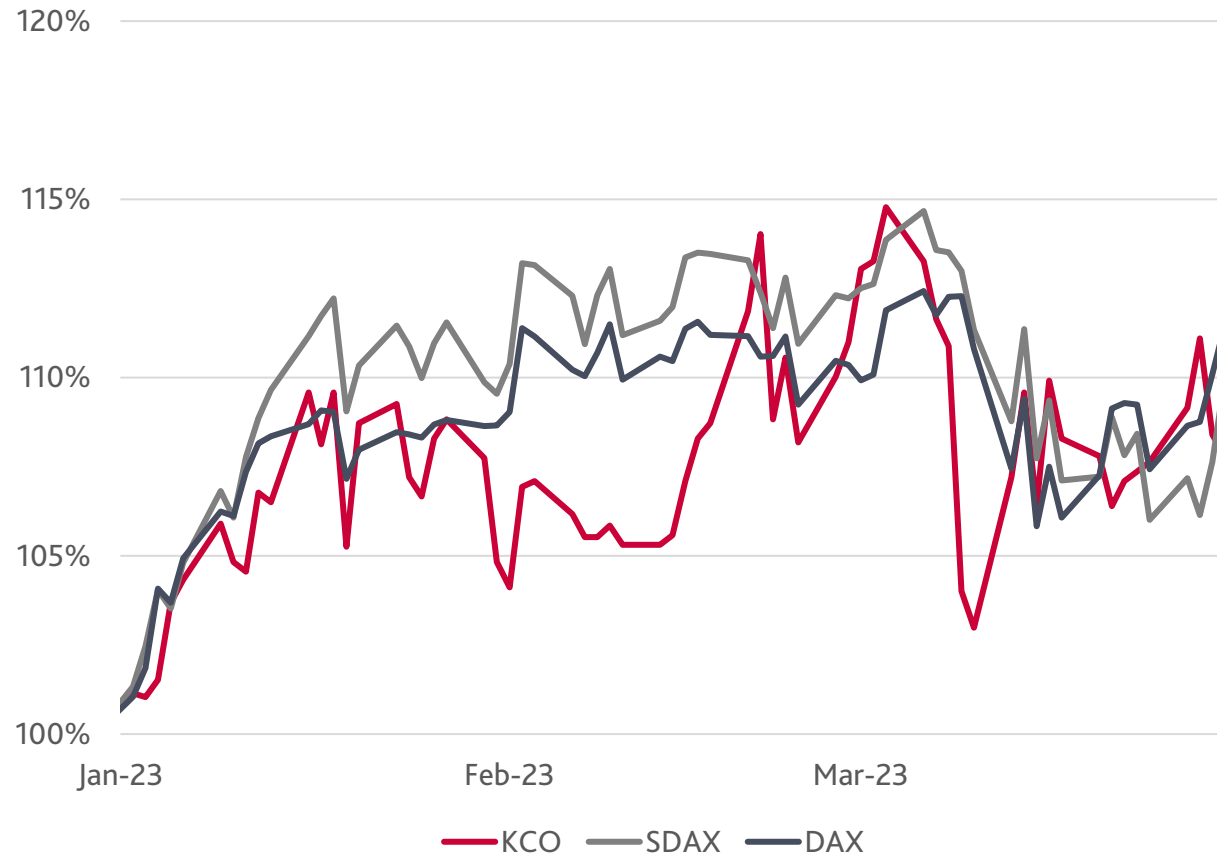
## Voting Rights Announcements according to WpHG (Security Trading Act\*)

As of December 2022.

Date of publication	Subject to compulsory notification	Portion of voting stock
04/05/2023	Swoctem GmbH / Friedhelm Loh	29.97%
04/11/2022	The Goldman Sachs Group, Inc.	4.99%
22/05/2019	Claas Edmund Daun	3.05%
01/12/2022	Dimensional Holdings Inc.	3.01%

\*) The table lists all shareholders holding 3 % or more voting rights in Klöckner & Co SE due to the most recent voting rights notifications as of June 6, 2023 (Section 33 German Securities Trading Act (WpHG) respectively section 21 WpHG former version). Apart from the voting rights held by the shareholder itself, also voting rights attributed to him pursuant to section 34 WpHG (respectively section 22 WpHG former version) are included in the calculation of the share of voting rights. The table only contains the respective parent company being subject to the notification obligation, even if it made a notification also on behalf of any of its subsidiaries. Financial instruments according to Section 38 WpHG are not included in the table.

# SHARE PRICE PERFORMANCE IN Q1 2023



- The capital market environment remained volatile throughout Q1 2023, especially after the collapse of Silicon Valley Bank in the beginning of March
- The share price of Klöckner & Co increased in January after reaching its lowest level of €9.33 on January 2
- In February the share price increased further thereafter until beginning of March; reaching its highest level of €10.60 on March 3
- After it decreased sharply but stabilized afterwards and went out of trading at €9.91 on March 31

# DIVIDEND POLICY

In general, Klöckner & Co SE follows a dividend policy of distributing 30% of net income before special items.

Given the volatility of our business model, a sustainable dividend payment cannot be guaranteed. If there is a possibility of dividend distribution, we will pay it for the benefit of our investors.

- Compliance with the dividend policy of €0.80 per share for the years 2006 and 2007
- Suspension of the dividend policy for the financial year 2008 in view of the beginning of the Euro crisis and no dividend payment
- Due to earnings no dividend payment in 2009

- Inclusion of our general dividend policy in financial year 2010 with a dividend of €0.30 per share
- Due to earnings no dividend payment neither in 2011, 2012 and 2013 nor in 2015
- Full distribution of net profit for the financial year 2014
- Dividend payment of €0.20 per share in 2016 and €0.30 per share for the 2017 and 2018 fiscal year
- No dividend payment due to losses in 2019 and 2020
- Record dividend of €1.00 for the financial year 2021
- Dividend payment of €0.40 per share for the financial year 2022

## Dividend payment per share

2006	2007	2008 2009	2010	2011 2013	2014	2015	2016	2017	2018	2019 2020	2021	2022
€0.80	€0.80	-	€0.30	-	€0.20	-	€0.20	€0.30	€0.30	-	€1.00	€0.40





# NEXIGEN® STEEL CATEGORIZATION

## Six categorizations for transparent carbon emissions

We have developed a categorization for CO<sub>2</sub>-reduced steel so that customers can directly see the carbon footprint of their purchased product.

**BALANCED**

**START**

**STEP**

**PLUS**

**PRO**

**PRIME**



### LEADING THE SUSTAINABILITY TRANSFORMATION

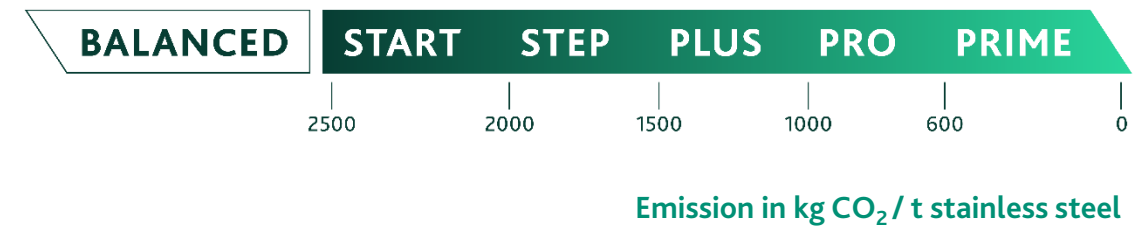
- ✓ Methodology along international standards
- ✓ Emissions from raw material to production
- ✓ No offsetting included in CO<sub>2</sub> load categorization (compensation data as add-on)
- ✓ Separate category for "balanced" green steel



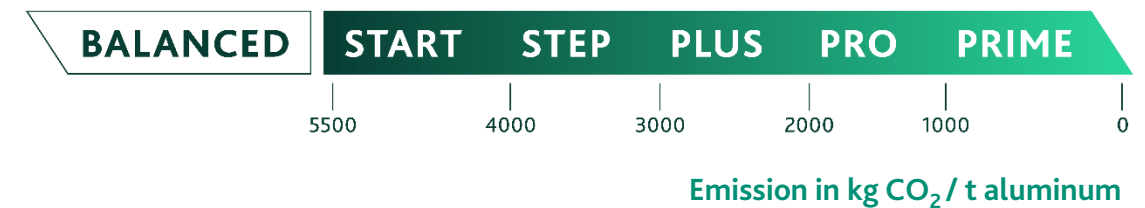
## A COMPREHENSIVE APPROACH

### Nexigen® categorizations for stainless steel & aluminum

#### Stainless Steel




#### Aluminum





## Felix Schmitz

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Head of Strategic Sustainability

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## FINANCIAL CALENDAR

August 2, 2023  
Half-yearly financial report 2023

October 31, 2023  
Q3 quarterly statement 2023